

Cost of OPERATION





Estimated Operating Cost

	400 Hrs. 98,000 Miles/Year	500 Hrs. 122,500 Miles/Year	600 Hrs. 147,000 Miles/Year	700 Hrs. 171,500 Miles/Year
Direct Operating Costs Per Hour		/		
(1) Gasoline	\$33.15	\$33.15	\$33.15	\$33.15
(2) Oil	1.61	1.61	1.61	1.61
(3) Inspection, Maintenance and Propeller Overhaul	22.74	22.74	22.74	22.74
(4) Engine Exchange Allowance	25.74	25.74	25.74	25.74
Total Direct Operating Cost Per Hour	\$83.24	\$83.24	\$83.24	\$83.24
Indirect Operating Costs				
(5) Hangar Rental	\$ 7.40	\$ 6.02	\$ 5.10	\$ 4.44
(6) Insurance	12.31	9.85	8.21	7.04
Total Indirect Operating Cost Per Hour	\$19.71	\$15.87	\$13.31	\$11.48
Total Operating Cost Per Hour	\$102 [.] 95	\$99.11	\$96.55	\$94.72
Cost Per Mile				
(7) Operating Cost Per Mile	42.0c	40.5c	39.4c	38.7c
(8) Cost Per Seat Mile	7.0c	6.8c	6.6c	6.5c

COMPUTATION OF ESTIMATED OPERATING COSTS

(Based on October 1977 National Average Prices)

- (1) GASOLINE. Gasoline costs are computed at a consumption rate of 39 gph and at a fuel cost of 85c per gallon. This consumption rate is based on airplane operation at 65% cruise power.
- (2) OIL. Based on factory service tests, an oil consumption rate of 1.2 quart per hour is used plus an allowance of 26 quarts changed each 100 hours. Computations are based on an oil cost of \$1.05 per quart and include a filter change allowance.
- (3) INSPECTION, MAINTENANCE AND PROPELLER OVER-HAUL covers parts and labor for all inspections and miscellaneous repairs.
- (4) ENGINE EXCHANGE ALLOWANCE provides a reserve for 1600-hour engine exchange, including labor and accessories.

- (5) HANGAR RENTAL is based on a national average cost of \$2,760 per year plus 50c per hour storage away from base.
- (6) INSURANCE. Includes Hull, All Risks Ground and Air. Legal Liability, \$5 million combined Single Limit including passengers. Coverage contemplates Private Business and Pleasure and Industrial Aid. Hull Premium based on \$381,240 valuation of Airplane. (Includes average optional equipment)
- (7) OPERATING COST PER MILE is based on a block speed of 245 mph.
- (8) TOTAL COST PER SEAT MILE is based on a maximum utilization of six seats.



Tax Benefits of Ownership

Ownership of a Beechcraft Duke B60 will substantially reduce your income tax expense. Much of the reduction can come in the early years, allowing you to return the taxes saved to your business.

The tax benefits of ownership directly reduce the cost of your airplane. To illustrate how, let's assume (1) that your taxable income is subject to a 52% tax rate (Federal and State), (2) that you purchase this airplane for \$381,240 (which includes average optional equipment) and (3) that you elect to depreciate the airplane over five years on the double declining balance method.

Year	Depreciable Base	Depreciation Rate	Depreciation Expense	Tax Savings
1	\$381,240	40%	\$152,496	\$ 79,298
2	228,744	40%	91,498	47,579
3	137,246	40%	54,898	28,547
4	82,348	40%	32,939	17,128
5	49,409	40%	19,764	10,277
Totals			\$351,595	\$182,829

Depreciation allowance for tax purposes should be determined after consultation with your financial adviser.

Purchase price of Duke B60		\$381,240
Less: Investment tax credit (6 2/3%)	\$ 25,416	
Tax savings on depreciation	182,829	208,245
Cost after five years		172,995
Less selling price of airplane*		29,645
Cost of airplane after tax savings		\$143,350
Savings of time and costs resulting from ownership (insert your own figure)		-
After-tax savings from ownership Less cost of airplane after tax savings	•	\$143,350
Savings brought about by ownership (after tax)		

^{*}Residual Book Value \$29,645 (Assumed to equal market for illustration purposes)

NOTE: A larger part of the savings occurs in the first years of ownership because of the tax advantages in those years. Your tax adviser may suggest other options to fit your situation which will lower your cost even more. A seven year depreciable life, for instance, allows the full 10% investment tax credit, reducing the \$143,350 to \$130,642 and he may want you to switch to a straight line method after a few years for a lower residual value.



Beech Aircraft Corporation

Wichita, Kansas 67201, U.S.A.

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